



10 HOMEBUYER MISTAKES TO AVOID

Discovery Properties can help you avoid these common first-time buyer mistakes:

1. Not asking enough questions of your lender and thus getting a less than best loan for your needs.
2. Not acting quickly enough to make a decision and someone else buys the house.
3. Trying to “win” every negotiation. Negotiation is important, but trying to win by getting an extra-low price may cause you to lose the home you love.
4. Not using the right agent who is willing to help you through the entire buying process.
5. Not making a good enough offer to a seller and thus losing out on a home.
6. Not thinking about resale before you buy.
7. Waiting to talk to a lender until after you’ve found the home you want to buy.
8. Thinking you can “time” the market. Don’t try to second-guess interest rates or the housing market by waiting.
9. Asking for too many opinions. It’s natural to seek reassurance for such a big decision, but too many ideas will make it much harder to make a decision.
10. Thinking a house can be perfect. There is no perfect house, and that includes new homes. Focus on the most important things and let the minor ones go.